George Mason University Course Approval Form
Office of the Registrar
New__X_____ Modify_______ Delete_______

Department: Public and International Affairs     Course Abbrev/Number__GOVT 843

Prepared by: Julianne Mahler, Dept. Public & International Affairs     Ext: 3-1414

Full CourseTitle: Diplomacy

Abbreviated Course Title *(Inventory will only accommodate 24 characters)*:
Diplomacy

Term First *(new courses)*: F 2006     Course Level: GA
UL=Undergrad lower
UU=Undergrad upper
GF=Grad lower (500-600)
GA= Grad upper (700 + )

Credit Hours: *(Fixed)*_3_ *(Var.)*     Catalog Format : (3:3:0)

Previous Course ID :_________________ Last Term Course will be Offered:______________

Repeatable for Credit: N
D=Yes, but not within same term (indicate max hrs) Up to:
T=Yes, within same term (indicate max hrs) *(Maximum hours)*
N=Cannot be repeated for credit

Activity Code 1: Sem
LEC=Lecture
LAB=Lab

Activity Code 2:
RCT=Recitation
SEM=Seminar
STU=Studio

IND=Independent Study

Prereq: GOVT 540

Approval:
Department or Program:_________________________ Date:_______________

(Signature)

College Council:_________________________ Date:_______________

(Signature - if applicable)

Graduate Council:_________________________ Date:_______________

(Signature - Provost or Graduate Council Representative)

*All courses numbered 500 or above must be forwarded to Graduate Council once approved at
the departmental or college level. OtR 11/99*
GOVT 843: Diplomacy

Professor: Mark N. Katz

Objectives: This course examines the theory and practice of diplomacy; alliance construction and destruction; coercive and cooperative diplomacy; the diplomacy of certain great power (America, Russia, China, France, and Japan) as well as of small powers and revolutionary powers; diplomacy and the media; and day-to-day diplomacy.

Requirements:
1) 3-5 page critical review of Gordon, Allies at War (10% of grade)
2) 3-5 page critical review of Walt, Origins of Alliances OR George, Forceful Persuasion (10%)
3) 25-30 page paper evaluating the degree of success or failure of any nation’s diplomacy regarding a crisis it faced; topic to be chosen in consultation with the professor (35%)
4) in class presentation of research paper (10%)
5) final exam (35%)

Class Schedule (assuming one seminar per week for a 14-week semester)

1. Diplomacy: Theory and Practice
   Nicolson, Diplomacy
   Kissinger, Diplomacy
   Freeman, Arts of Power: Statecraft and Diplomacy

2. Alliances
   Walt, Origins of Alliances
   Pierre, Coalitions: Building and Maintenance
   Gordon, Allies at War: America, Europe and the Crisis over Iraq

3. Coercive Diplomacy
   George, Forceful Persuasion: Coercive Diplomacy as an Alternative to War
   Art and Cronin, The United States and Coercive Diplomacy

4. Cooperative Diplomacy
   Smith, European Union Foreign Policy in a Changing World
Hackins and Spence, *Foreign Ministries in the European Union*

5. American Diplomacy
   Schulzinger, *U.S. Diplomacy since 1900*

6. Other Great Power Diplomacy I: Russia and China
   Schecter, *Russian Negotiating Behavior*
   Solomon, *Chinese Negotiating Behavior*

7. Other Great Power Diplomacy II: France and Japan
   Cogan, *French Negotiating Behavior*
   Blaker et al., *Case Studies in Japanese Negotiating Behavior*

8. Small Power Diplomacy
   Hey, *Small States in World Politics*

9. Revolutionary Diplomacy
   Katz, *Revolutions and Revolutionary Waves*

10. Diplomacy and the Media
    Seib, *Headline Diplomacy*
    Peterson, *Finding America’s Voice*

11. Day-to-day Diplomacy
    Miller, *Inside an Embassy: The Political Role of Diplomats Abroad*

12. Student Presentations

13. Student Presentations

14. Student Presentations

FINAL EXAM